

## **OPEN COURSE- B.Com**

### **BCM5D01: E-COMMERCE**

**COURSE OBJECTIVES:** It is intended to enable the students to know the basics of E-Commerce and to prepare them for E-Commerce in life. It is planned to provide a practical exposure to E-Commerce and E-Business management.

### **Syllabus**

**Module I:** Introduction to E-Commerce: Meaning and concept - E-Commerce v/s Traditional Commerce - E-Business & E-Commerce - History of E-Commerce - EDI - Importance, features & benefits of E-Commerce - Impacts, challenges & limitations of E-Commerce - Supply chain management & E-Commerce - E-Commerce infrastructure - Business Models of E-Commerce: Business to business - Business to customers - customers to customers – Business to government - Business to employee - E-Commerce strategy - Influencing factors of successful E-Commerce. (20 Hours, 20 marks)

**Module II:** Marketing Strategies & E-Commerce: Website - Components of website - Concept & designing website for E-Commerce - Corporate website - Portal - Search Engine – Internet advertising - Emergence of the internet as a competitive advertising media - Models of internet advertising - Weakness in internet advertising. (18 Hour, 10 marks)

**Module III:** Electronic Payment System: Introduction - Online payment systems - prepaid and postpaid payment systems - E-cash - E-cheque - Smart card - Credit card - Debit card –Electronic purse - Security issues on electronic payment system - Solutions to security issues - Biometrics - Types of biometrics. (10 Hours, 10 marks)

**COURSE OUTCOMES:** At the end of the course students know the basics of E-Commerce and the various Business Models of E-Commerce. This enhances the students' skills for designing and developing websites. It helps them to use the emerging modes of E-payment. It also identifies the security issues on electronic payment system and solutions to various security issues relating to E-payment.